



MSN Infrastructure & Financial
Consultants Limited is a multidisciplinary consulting organization
in blue and green domain creating
opportunities and providing
transaction advisory services,
concessions writing, project
management, project financing,
training & capacity building
services- closely working
With municipal corporations,
developers, investors and financial
institutions & MNCs.



# Infrastructure-Fina



Tremendous experience in financial consulting domain allows the team members to see beyond numbers and seep in technical jargon while creating solutions in urban and rural infrastructure projects. With our expanded managerial expertise and consultancy capabilities, we build enabling environment for Public-Private Partnerships (PPPs) and provide Transaction Advisory Services to bring private developers on board through concessions.

MSN INFRA specializes in integrating technical & financial consulting streams in urban infrastructure domain to create technically and commercially viable propositions for government and private investors.





Developing sound financial models around technical propositions with accountability and transparency have been our forte.









### **Domain Expertise**

We have successfully provided consulting in the area of Municipal Solid waste Management, Health Sector, Water Bodies, Waste-Water, Tourism, Commercial Buildings, Municipal Finance, Project Finance, Corporate Finance, Capacity Building and Training.

### **Clients Base**

Our Clients are mostly municipal Corporations looking for private developers to execute projects on Public Private Partnership. We conceptualize the project and bring forth robust business model coupled with technology that suits all stakeholders.



#### **OUR SERVICES**

**Transaction Advisory** & Bid Process Management for PPP Projects.

**Financial Services** for Corporate, Institutions & Government Organizations like raising Debt, Private Equity and other structured products, M&A, Debt & Equity Placements, infrastructure financing.

**Techno-Financial Solutions** for urban and rural infrastructure projects like Sewage & Drainage, STP, Water Bodies, Solid Waste Management, Restoration, Architecture & Engineering, Health, Social, Agriculture etc., and Technical Due Diligence.

**IT Solutions** aimed at creating accountability and transparency, minimizing human interference in decision making in project operation and project monitoring.

Due Diligence: India Entry Strategy, Risk Assessment Solutions, Valuations.

**IEC:** Information, Education & Communication, Training, Workshops, Conference, Capacity Building to the Government Agencies, Private and Public Service providers, Citizens and Stake Holders.

**Corporate Social Responsibility:** Conceptualization, consulting & execution of projects undertaken as part of CSR by Corporate.

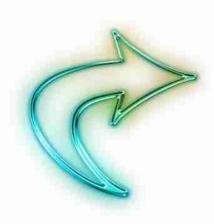
## **Key Deliverables**



- $\hfill\square$  Demand Assessment Studies
- ☐ Project Conceptualization
- ☐ Techno-Economic Feasibility studies
- ☐ Detailed Project Reports
- ☐ Techno-Financial Due Diligence



- ☐ Financial Modeling
- ☐ Project Reports for Financing
- ☐ Viability Gap Funding
- ☐ Legal Due Diligence



- ☐ Tender Document
- ☐ Concessions
- ☐ Partner Search
- ☐ Project Monitoring
- ☐ IT Solutions for Project Monitoring
- ☐ Bundling Initiatives for CSR

### **PROJECT TYPE**

#### **Public Private Partnership Project**

Conceptualization. Risk Assessment. Feasibility Studies. Technical Solutions. Benchmarking Parameters for Facilities, products, services. Regulatory Compliances. Tariffs, Pricing structure. Financial Modeling. PPP Model.

Grant Based Projects under JNNURM, UDISSMT, NLCD, NRCD

\*Survey

\*Design

\*Financial Modeling

\*Detailed Project

\*Reports Approvals

\*Project Monitoring

\*Raining, Capacity Building and IEC

Defining Concession. Viability Gap Funding (VGF)/Shadow User Revenue Sources & Sharing Mechanism. Contractual & Legal Frame Work.

Assistance in Financial Closure.

Bid Process Management: Tender Document, Pri

Meetings Bid evaluation Negotiation

Concession Agreement.

Land Lease Agreement.

PPP Training.



Projects financed by International Funding Agencies like ADB, World Bank,

\*Municipal Finance

\*Double Entry Accounting

\*Detailed Project Reports

\*Project Monitoring





### **CORE PRINCIPLES**

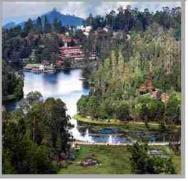
Service: We work closely with clients to understand their requirements to design smart solutions.





**Value:** We value our clients' imaginations to develop efficient business models.





Excellence: We bring together superior technical capability, Disciplined project management, & excellence to our work.



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